

## GETTING TO YES WILLIAM URY%0A

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I Getting to YES Negotiating an agreement without giving in Roger Fisher and William Ury With Bruce Patton, Editor Second edition by Fisher, Ury and Patton William Ury: Getting to Yes

The biggest obstacle we have to getting what we want is ourselves. William Ury at CreativeMornings New York, January 2016. Free events like this one are hosted every month in dozens of cities.

Six Guidelines for Getting to Yes - PON - Program on

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