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In this revised edition, Paul Ekman, a renowned expert in emotions research and nonverbal communication, adds a new chapter to present his latest research on his groundbreaking inquiry into lying and the methods for uncovering lies. Ekman has figured out the most important behavioral clues to deceit; he has developed a one-hour self-instructional program that trains people to observe and

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Why Do People Lie 9 Motives for Telling Lies paulekman com

9 Motives for Telling Lies. Original excerpt from Telling Lies (p. 329-330) September 26, 2018. Reading between the lies. Why do people lie? Such a simple question should come with a simple answer (but doesn't, unfortunately).

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Telling Lies Clues to Deceit in the Marketplace Politics

PAUL EKMAN Telling Lies Clues to Deceit in the Marketplace, Politics, and Marriage WW- NORTON & COMPANY -New York-London

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From breaking the law to breaking a promise, how do people lie and how can they be caught? In this revised edition, Paul Ekman, a renowned expert in emotions research and nonverbal communication, adds a new chapter to present his latest research on his groundbreaking inquiry into lying and the methods for uncovering lies.

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Paul Ekman, a renowned expert in emotions research and nonverbal communication, has now updated his groundbreaking inquiry into lying and methods for uncovering lies. From the deception strategies of international public figures, such as Adolf Hitler and Richard Nixon, to the deceitful behavior of private individuals, including adulterers and

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Telling Lies Clues to Deceit in the Marketplace Politics

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Paul Ekman was an undergraduate at the University of Chicago and New York University. He received his Ph.D. in clinical psychology at Adelphi University (1958), after a one-year internship at the Langley Porter Neuropsychiatric Institute.

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Telling Lies Clues to Deceit in the Marketplace Politics

Paul Ekman is without a doubt one of the top experts in the world on facial expressions in humans. His research is careful, painstaking, and intelligently done. He has honestly subtitled this book "Clues to Deceit in the Marketplace, Politics, and Marriage." It is not his fault that the book has been
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Paul Ekman Books Emotions Revealed

Paul Ekman's books convey his curiosity and passion for understanding human emotion. Emotions Revealed explains how to respond to the emotions shown by others.
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